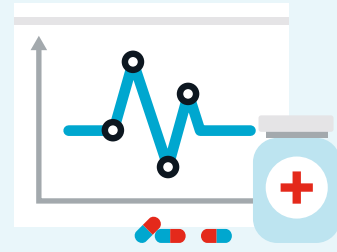



# CHECKING UP ON CANADA'S HEALTH ECONOMY

## 7 Facts Health Care Providers Can't Ignore


Are you getting the support you and your patients need? See how suppliers in Canada are finding ways to do more with less in today's changing demographic and economic realities of our health care system.




 **60%**  
OF CANADIANS  
LIVE WITH  
A CHRONIC CONDITION

**30%**  
AGED 65-75  
REGULARLY TAKE  
**5+ TYPES**  
OF PRESCRIPTION MEDICATION


Going to a pharmacy for a refill isn't always an option, so their medication needs to get to them. Guaranteed delivery times ensure that they can rely on getting what they need when they need it.

**70%**  
 **OF CANADIANS OVER 65, MORE THAN 300,000 PEOPLE, CURRENTLY LIVE IN LONG-TERM CARE FACILITIES**

Last-mile\* familiarity ensures fast, reliable deliveries to any community, not just downtown hospitals.

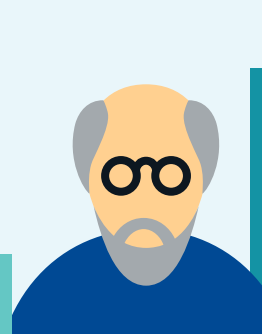
**80%**  
 **OF MEDICAL PRODUCTS ARE IMPORTED**

Familiarity with customs regulations can reduce costly and even dangerous delays at the border.

**\$250,000**  


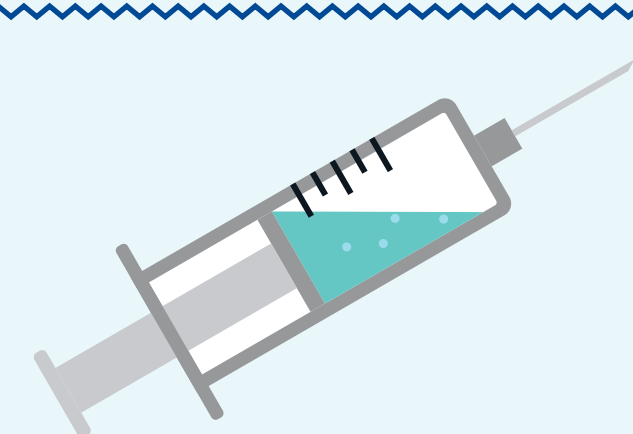
**AN ORGANIZATION CAN FACE A \$250,000 FINE FOR VIOLATING THE PATIENT HEALTH INFORMATION PRIVACY ACT (PHIPA)**

But non-descriptive packaging, strong security and a clear end-to-end chain of custody ensure that patients' and providers' privacy is respected throughout the delivery process.

**2017**  
**5M**  
 **2030**  
**10M**

**THE NUMBER OF SENIOR CITIZENS IN CANADA IS SET TO DOUBLE BY 2030, FROM 5 MILLION TO 10 MILLION**

And, of course, most seniors prefer to live at home. End-to-end shipment tracking and personalized courier services can help them stay independent and in control of their medication, supplies and schedule.



**AN ESTIMATED 1/3 OF CANADIANS GET THEIR FLU SHOT BUT THIS CAN VARY BY SEASON AND PROVINCES.**

A supply chain should be able to scale up in times of need and re-prioritize when necessary while accommodating regional differences.

**THERE WERE 7 HOSPITAL BEDS PER 1,000 CANADIANS IN 1970. BUT ONLY 2.7 PER 1,000 CANADIANS IN 2013**



As limited space pushes care beyond the hospital, specialized equipment handling and white-glove delivery services allow advanced equipment to be installed wherever patients are.

The future of Canadian health care is certainly full of challenges. But these simple supply chain essentials can make meeting needs a little easier on providers and the people who rely on them:



**REAL-TIME TRACKING FROM PICKUP TO DELIVERY**



**ENHANCED SECURITY & A CLEAR CHAIN OF CUSTODY**



**A COMPREHENSIVE DELIVERY NETWORK**



**REDUCED TRANSIT TIMES & GUARANTEED DELIVERY**



**SPECIALIZED SERVICES TO MEET YOUR UNIQUE NEEDS**



**THE FLEXIBILITY TO HANDLE RETURNS**

*We're ready for the "new normal."*

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