

Canada's Health Economy Beyond COVID-19:

9 Facts Health Care Providers Can't Ignore



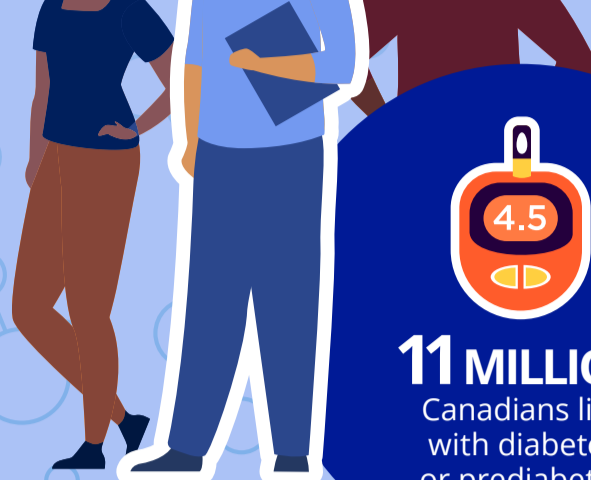
It's been over a year since COVID-19 was declared as a global pandemic. Within this year, health care advancements and logistics have taken centre-stage. But beyond COVID-19, there are many health care facts that can't be forgotten.

Are health care providers and their patients getting the support they need? See how suppliers in Canada are finding ways to do more with less in today's changing demographic and economic realities of our health care system.

1

Nearly 1/3 of Canadian adults have diabetes or are prediabetic.

The demand for at-home glucose testing is growing where solutions are available. Innovative products allow frequent and consistent testing, without the need for a health care professional. Even better, these kits can be sent Canada-wide, via a regular courier service.



2

2/3 of Canadians aged 65 – 75 take 5+ types of prescription medication over the course of a year.

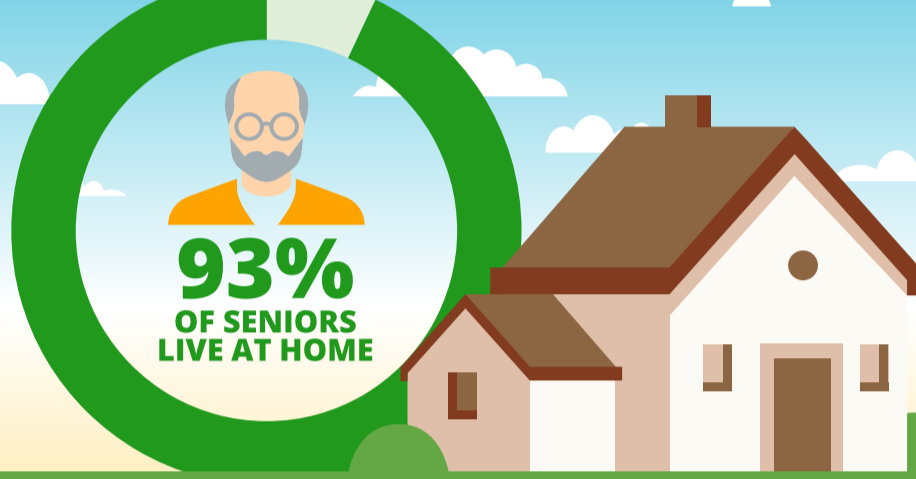


Going to a pharmacy for a refill isn't always an option, so their medication needs to get to them. Guaranteed delivery times and notifications ensure that they can rely on getting what they need when they need it.

3

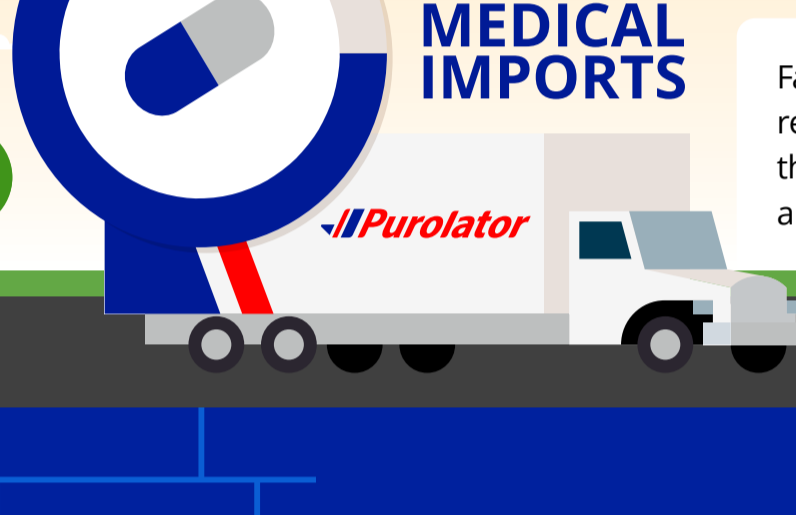
93% of Canadians 65+ years of age live in personal residences.

A strong last-mile network ensures fast, reliable deliveries to each and every destination – not just downtown hospitals



4

80% of medical products are imported.



Familiarity with customs regulation can reduce costly and even dangerous delays at the border. To ensure compliance, work with a delivery provider that has customs experts.

5

An organization can face a \$500,000 fine for violating the Personal Health Information Privacy Act (PHIPA).

But non-descriptive packaging, strong security, tamper-evident packaging and a clean end-to-end chain of custody ensure that patients' and providers' privacy is respected throughout the delivery process.



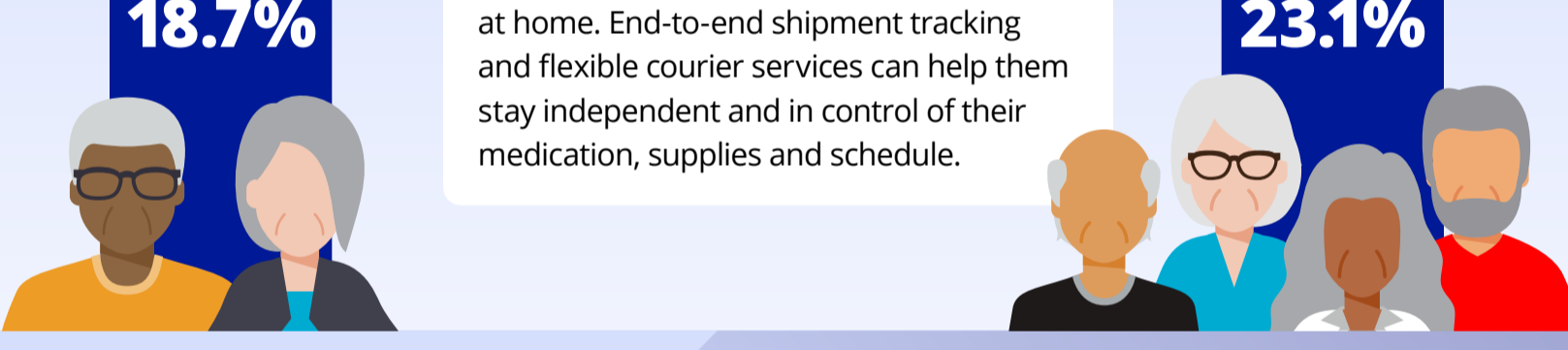
6

The number of senior citizens in Canada is set to rapidly increase between 2021 and 2031.

2021
18.7%

And of course, most seniors prefer to live at home. End-to-end shipment tracking and flexible courier services can help them stay independent and in control of their medication, supplies and schedule.

2031
23.1%



7

2 million extra flu shots were ordered for the 2020-21 flu season.



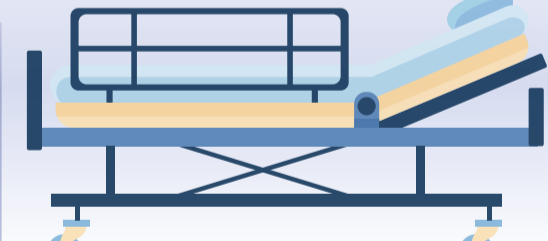
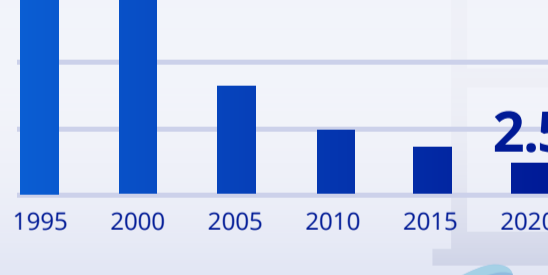
Due to the COVID-19 pandemic, Canada ordered 13 million vaccines, up from 11 million in 2019. Scaling-up in times of need is paramount in health care, and a good delivery provider who can help should be able to scale with you.

8

The number of hospital beds per 1,000 continues to decline.

As limited space pushes care beyond the hospital, patients can be treated at home with specialized deliveries. Specialized deliveries allow for advanced equipment to be installed, and clinical samples to be safely transported from the patient's home, directly to the lab.

BEDS PER 1000 PEOPLE



9

In 2020, virtual health care skyrocketed from 4% to 60%.



Telehealth is here to stay, thanks to COVID-19. Virtual appointments are efficient, safe and even allow for prescriptions to be delivered directly to the patient. Tracking notifications make home deliveries convenient, ensuring your customer is available to sign for their prescription.

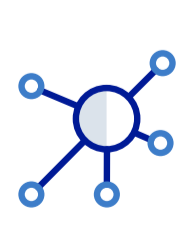
The future of Canadian health care is certainly full of challenges. But these supply chain essentials can make meeting needs a little easier on providers and the people who rely on them.



TOTAL VISIBILITY OF SHIPMENT JOURNEY



CUSTOMIZABLE AND FLEXIBLE DELIVERY PREFERENCES



AN EXTENSIVE AND SCALABLE DELIVERY NETWORK



SPECIAL ATTENTION TO SENSITIVE AND URGENT SHIPMENTS



ONLINE TOOLS FOR CUSTOMS PAPERWORK AND COMMODITY CLASSIFICATION



VARIETY OF PICKUP OPTIONS AND DROP-OFF LOCATIONS



IMPORT/EXPORT SPECIALISTS AVAILABLE FOR SUPPORT



EFFICIENT AND FLEXIBLE RETURNS PROCESS

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